



IP PBX REPLACEMENT PROGRAM

The Excel Telecommunications IP PBX Replacement Program is designed to assist our customers in replacing their legacy telephone equipment with new IP-based telephone equipment and unlocking the full potential of the Excel Virtual Bundle (“EVB”). Through this program, Excel will provide EVB customers with an invoice credit, as described below, which will be divided equally over six months when they purchase an eligible IP PBX.

3 Year Service Term = \$1,200 total invoice credit
(Issued at \$200 per month for the first six months of the term commitment)

4 Year Service Term = \$1,800 total invoice credit
(Issued at \$300 per month for the first six months of the term commitment)

IP PBX Replacement Program customers must:

- Be an Excel Virtual Bundle customer
- Purchase a new IP PBX from an Excel equipment sales partner
- Sign a three or four year EVB service term commitment with a monthly minimum usage commit of at least \$199

The IP PBX Replacement Program is only available to new customers upon the execution of their initial EVB service agreement forms. The monthly invoice credit will not be issued to a customer’s account until the customer’s service has been successfully turned up, and confirmation of an IP PBX purchase is provided to Excel by the sales partner. Customers of the IP PBX Replacement Program will not receive Excel’s standard CPE to interface to the Excel-provided circuit. The Customer is responsible for providing an approved CPE interface for connecting to the Excel-provided circuit or adding Excel-provided CPE at Customer’s expense. The IP PBX Replacement Program invoice credit will only be applied to the customer’s account balance and has no cash value. Customer must pay the full, undisputed account balance each month in order to receive the program credit. Excel holds no liability in and for the customer’s purchase of the IP PBX from the sales partner. Excel’s 90-Day Service Promise limitations and IP Trunking Terms and Conditions apply. Customer’s eligibility for IP PBX Replacement Program is subject to Excel’s approval.

Customer Acceptance and Request to Enroll in Excel’s IP PBX Replacement Program		
Company Legal Name	Customer Signature	
Print Name of Signatory	Print Title of Signatory	Date